

GETTING A NEW CAR IS FUN!

BUT SIGNING A CONTRACT IS SERIOUS BUSINESS.



When you sign a contract at the dealer, you're entering into a binding legal agreement. So you want to make sure you pay attention and know what you're agreeing to do.

Here are a few parts of the contract form to pay close attention to:

FEDERAL TRUTH-IN-LENDING DISCLOSURES				
ANNUAL PERCENTAGE RATE The cost of your credit as a yearly rate.	FINANCE CHARGE The dollar amount the credit will cost you.	Amount Financed The amount of credit provided to you or on your behalf.	Total of Payments The amount you will have paid after you have made all payments as scheduled.	Total Sale Price The total cost of your purchase on credit, including your down payment of \$ _____.
Your payment schedule will be: Number of Payments: _____ Amount of Payments: _____ When Payments Are Due: _____				
Security: You are giving us a security interest in the vehicle being purchased. Late Charge: If payment is not received in full within 10 days after it is due, you will pay a late charge of \$15. Prepayment: If you pay early, you may have to pay a minimum finance charge. Additional Information: See your contract documents for any additional information about nonpayment, default, any required repayment in full before the scheduled date, prepayment refunds and penalties and security interests.				

Your Payment Schedule:

This area tells you how many payments you'll make (term of loan), what the payment will be, and when the first payment is due. If you have a balloon loan, your final payment will be listed here.

Remember, Credit Union of Colorado offers no payments for 90 days—be sure the start date is correct!

ITEMIZATION OF AMOUNT FINANCED			
1. Purchase price (including \$ _____ sales tax, and \$ _____ delivery and handling charge*)	(1) \$ _____		
*The delivery and handling charge represents costs and additional profit to the Seller/Dealer.			
2. Total down payment (if negative enter "0" and see line 4d below)	(2) \$ _____		
Trade-in (Year _____ Make _____ Model _____)			
Trade-in allowance \$ _____			
- payoff by Seller \$ _____ = net trade-in	\$ _____		
+ cash \$ _____			
+ other \$ _____			
3. Unpaid balance of cash price (1 minus 2)	(3) \$ _____		
4. Other charges including amounts paid to others on your behalf (We may retain portions of these amounts):			
a. Fees to public officials (describe)			
Government certificate of title fees (includes security interest recording fee of \$ _____)	\$ _____		
	\$ _____		
	\$ _____		
	\$ _____		
c. Other (describe who is paid and purpose)			
to _____ for _____	\$ _____		
to _____ for _____	\$ _____		
to _____ for _____	\$ _____		
to _____ for _____	\$ _____		

Your Trade-In:

This should accurately describe the vehicle you're trading in.

Itemization of Amount Financed: Here's where your trade-in value and any dealer handling fees will show up. Make sure the numbers match what you've been told.

CONTRACT AND AGREEMENT TO PAY			
to _____ for _____	\$ _____		
to _____ for _____	\$ _____		
to _____ for _____	\$ _____		
to _____ for _____	\$ _____		

Section 4c: This is where GAP (Guaranteed Auto Protection), Balloon Note Loan program fee and Warranty Insurance fees will show up, if you choose to add these coverages. Remember, they're not required.

GAP/DEBT CANCELLATION	
Debt cancellation or guaranteed automobile protection ("GAP") agreements, which pay or satisfy the remaining debt after property insurance benefits are exhausted, are not required to obtain credit or any particular or favorable credit terms and will not be provided unless you sign below and agree to pay the additional cost. You may wish to consult an insurance agent to determine whether similar coverage may be obtained and at what cost. GAP benefits may decrease over the term of this contract. You may cancel GAP for any or no reason within 30 days after GAP was purchased and receive a full refund of the GAP fee or premium so long as no loss or event covered by GAP has occurred. GAP is not a substitute for collision or property damage insurance.	
I want:	(Name of debt cancellation/GAP agreement)
Fee/Premium: \$ _____	
Term: _____	
Buyer Signature _____	
Co-Buyer Signature _____	

DO NOT sign here if you DO NOT want GAP insurance. (GAP insurance covers you for the amount of depreciation not covered by your regular car insurance should your car be totaled.)

BACK of CONTRACT

ASSIGNMENT	
For value received, Seller assigns to all of its right, title and interest in this Contract to Buyer in full satisfaction of the debt secured by this Contract. (1) Seller has the legal right to and did properly assign and deliver each title and property to Buyer. (2) Seller has no interest in the property of the Buyer in any way to Buyer. (3) The statements of Buyer in his credit statement are true to Seller's knowledge. (4) Seller is not responsible for any security interests and liens, except the vehicle security interest. (5) Seller is the sole owner of the Contract and has the right to sell and assign same. (6) The down payment was paid in full by Buyer in cash and/or trade-in as stated herein. (7) Buyer is of lawful age and competent. (8) The signature(s) of Buyer(s) is/are genuine. (9) The Contract is correctly described herein. (10) Seller has made all disclosures and given all notices required by the Federal Consumer Credit Protection Act and Colorado Uniform Consumer Credit Code, and (11) Buyer's obligations did not arise from a referral sale or a home solicitation sale. If any of the above warranties are false, Seller agrees to save assignee harmless and to pay all attorney fees and other costs incurred by assignee in enforcing such warranties against Seller.	
Seller: _____	Buyer: _____

Lender Name: Make sure this says "Credit Union of Colorado."

IF EVERYTHING ISN'T FINE, DO NOT SIGN!

If anything on the contract is not filled out correctly according to your understanding of your purchase, **do not sign the contract.** This is a legal document and once it's signed, you are committed to everything it includes.

If you have questions, ask your sales person, or feel free to call us at **800-444-4816.**



Here to help.[®]
cuofco.org | 303.832.4816 | 800.444.4816

This credit union is federally insured by the National Credit Union Administration.